



MOXTON
EDUCATION

CASE STUDY

CRAMLINGTON LEARNING VILLAGE

TOTAL COST OF OWNERSHIP (TCO) AND SAVINGS REVIEW

THE CHALLENGE

Although ICT is used extensively throughout the school, Cramlington Learning Village wanted an independent review of their ICT spend and support in determining whether they were getting best value from their investments in ICT.

The challenge resulted in a detailed report for Cramlington which estimated their spend over the coming three years and also **immediate savings of £117,000 or £56 per pupil whilst still achieving the school's vision.**

THE OUTCOMES

The outcomes were:

- A detailed analysis of the current Total Cost of Ownership and recommendations to reduce this and thus improve the value for money the school gets from ICT
- Provide some benchmark data for development projects such as the upgrade of the school's wireless upgrade.

WHAT THE COLLEGE SAID

I would unreservedly recommend consultancy through Moxton Education. Having been through the process we have found this to be invaluable. Working with our consultant has allowed us to reflect carefully on our current ICT provision, our strategy going forward and to think about areas in which we can improve even further. We found consultant to be extremely knowledgeable not only in ICT and procurement but most importantly in pedagogy and the impact that our ICT can have on learning. After all, that's what we are about as a school. We will be keeping in touch with Moxton Education and I have no problem whatsoever in giving my highest recommendation of service provided.

Phil Spoons - Assistant Headteacher



Cramlington Learning Village is a specialist science and vocational college in Northumberland; it is a successful comprehensive school of 2100 students recognised as "Outstanding" by Ofsted four times in succession. Cramlington is also a nationally recognized teaching school.

CONTINUED OVERLEAF →



WHAT WE DID

The Moxton Education consultant was given access to the school's ICT financial data by the school and working with our consultant to populate our detailed financial proforma which covers all possible elements of ICT spend. We then also reviewed the ICT Vision and other development plans so that any recommendations made would still enable the vision to be achieved.

The consultant then visited the College and reviewed the technical and operational aspects of the organisation. She also interviewed staff to understand how the ICT operated on the ground.

Finally the consultant drew up a report and presented to the College detailing the 3 year spend plan, along with savings plan and benchmark pricing.

ABOUT MOXTON EDUCATION

Moxton Education is a boutique consultancy specializing in ICT in schools and trusts. Moxton Education only gets paid on agreed outcomes not number of days worked which means that the schools and trusts we work with are guaranteed to get what they pay for.

Moxton Education has a range of packages covering all aspects of ICT from curriculum, operational, technical and financial - see the whole range at www.moxton-education.com

The Moxton Education consultants are some of the most skilled and experienced in the country - each one having over 20 years experience in education. Collectively we have delivered for example:

- Staff who have each got in excess of 20 years experience in ICT in Education
- Supported literally hundreds of schools to facilitate change projects related to ICT
- Been senior leaders in all phases of schools
- Been responsible for Education businesses in the UK turning over been £10-£100m
- Access into senior staff in many of the UK's leading suppliers of ICT into schools
- Understands the complexity of BSF and Partnering contracts.
- Been teachers
- Managed key implementations as part of construction projects
- Rolled out school specific ICT support services to over 800 UK schools
- Integrated Education cloud solutions and delivered them into over 500 schools, youth centres, libraries and childrens homes
- Managed key aspects of creation of new schools (Vision, ICT, procurement, CPD, curriculum models, classroom design)
- Been commercially responsible for the broadband into in excess of 5000 schools
- Managed supply & customer side procurement
- Worked in the supply side to Federations, Free Schools, Academies, UTC's
- Managed the procurement of multi-million pound ICT equipment, software and service contracts
- Expertise in key educational trends such as 'flipped learning', Design thinking and Project based learning
- Been responsible for demonstrating improvement in ICT across groups of schools

CALL:
EMAIL:
VISIT:

+44 (0)7970 661087
INFO@MOXTON-EDUCATION.COM
WWW.MOXTON-EDUCATION.COM



MOXTON EDUCATION
MOXTON HOUSE
89 HIGH ST
BRANT BROUGHTON
LN5 0SA

COMPANY NUMBER: 9008303